# NEWSLETTER

PLG

PLG CORPORATE NEWSLETTER, FEBRUARY 2021

### **MESSAGE FROM CEO**



Dear Business Partners,

I hope you had a good Lunar New Year and got to spend some time with your loved ones.

February marks an exciting time for PLG as we introduce a new vertical, food logistics, to complement our core services.

Our expertise in various key areas puts us in a unique position as an end-to-end food logistics provider while providing customized solutions for our clients.

We believe that as Singapore embarks on its journey to increase our food security to safeguard against extenuating circumstances, the local logistics industry will play a large role to help the nation achieve its "30 by 30" goal.

At PLG, we are proud to be able to contribute and play our part, coming up with key innovations to help our local producers to meet both local and overseas demand and to increase the overall efficiency of our local food logistics industry.

With our capabilities and agile nature, along with your support, we believe that we can achieve our goal of being a leading provider for food logistics.

Yours Sincerely, Mr Kelvin Lim Founder and CEO of Pacific Logistics Group





## PLG INTERVIEW SESSION WITH CILT BUZZ

Our Founder Kelvin Lim, was interviewed in Chartered Institute of Logistics & Transport, Singapore (CILT), sharing PLG's expansion plans as well his vision for PLG in the next 10 years.



The 3 letters are PLG, an acronym for Pacific Logistics Group, a home-grown SME that has grown from a modest outfit since the year 2000, into a large, diversified logistics group offering a host of integrated services. Impressive by any standards!

Today, its corporate HQ stands at the 700,000 square feet flagship logistics hub strategically sited right next to Tuas Mega Seaport.

PLG also operates 6 other leased warehouses locally with a total of 1.4 million square feet of space. At the time of writing, the company has established a site presence in 11 countries (Malaysia, Laos, South Korea, Vietnam, Cambodia, Myanmar, Philippines, Thailand, Indonesia, Germany and China)!

PLG provides tailor-made warehouse management solutions and Work-In-Process value-added services for the marine, oil and gas industries, amongst others.

Mr Kelvin Lim, Founder and Group MD, is a man of vision. Exuding humble confidence, Mr Lim has his sight set far into the future.

Using a collaborative business model, PLG is probably the only Singaporean SME to put its stake in the "One Belt, One Road" initiative as a joint- venture partner with China Rail Operator, to tap the burgeoning growth in rail freight connecting Europe and Asia.

Its current rail network spans Europe, the Middle East and Middle Asia, SEA and China to offer cost-effective and efficient multimodal services to many industries, ranging from automotive, electronics, engineering, retail, to the oil and gas industry, etc.

The success of the company is not just measured by monetary terms but the level of unified commitment from staff to adapt and grow the company's footprints globally.

### 5 questions for the CEO:

### 1. What drives you, Mr Kelvin Lim?

I simply just want to ensure that my hard work over the last 20 years in building up PLG will continue far into the future; to provide well-paying stable careers to all my family members working for me, and staff who have been with us for over 2 decades, to continue as long as they wish, and provide them handsome rewards when they wish to retire.

### 2. What keeps you awake?

To provide myself, my spouse, my 2 teenage daughters, my elderly in-laws, my wife's sister, my elder siblings, my several young nephews staying in Singapore & Malaysia who have been supporting me, to grow this company; to see them fulfil their aspirations to own/upgrade to fully paid-up properties for their own stay. I always like to achieve these dreams that I have been planning ahead of time.

### 3. Your vision for the next 10 years?

That would be to drive PLG's brand to become one of the top 500 prominent logistics companies in Asia Pacific region before I step down as Group Managing Director to take over as Chairman (less stress hopefully haha!), and pass the baton to my 30-50-year-old nephews and key management staff to continue driving PLG to the next level.

### 4. Describe a typical working day.

I drive a lot! To and fro, from the east to the west for nearly 2 hours on a daily basis, to our flagship PLG HQ, for meetings with all department heads for ongoing bidding strategies, other business matters, and catching up over casual chats with staff at our spacious balcony with beautiful seafront views, for team bonding, etc.

### 5. Describe a typical weekend.

Wake up in the morning, rush to clear my least important uncleared emails for the past week before noon, then bring my wife & kids to go shopping or go to the parks with their lovely dogs, to the restaurants to enjoy a meal, followed by watching some Korean dramas or good movies on Netflix before bedtime.

We certainly wish Mr Kelvin all the best as he leads and steers the company into even bigger arena of growth and development on the global stage! Its company motto says it all. PLG – Asia Expertise, Global Connections!

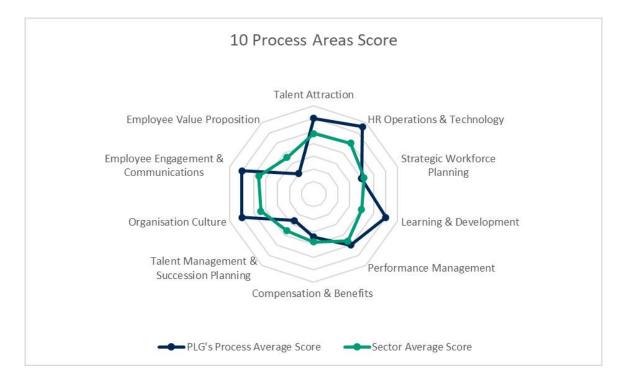




## **HR MATTERS**

In our recent Human Capital Diagnostic Tool (HCDT) audit, which is used to holistically assess PLG's state of HR across 11 key human capital process areas, we are proud to announce that our HR department has done a great job, exceeding the industry's average in most dimensions.

We are constantly refining our HR processes and policies to provide a better environment for our staff and to boost our talent retention and talent acquisition rates. As we celebrate our achievements, we also need to focus more attention on areas that are lacking and bring them on par with the industry's norms.





We are excited to introduce our 3 new warehouses located at 10 Tuas South. These new warehouses can hold cargoes of different sizes, even large ones like out-of-gauge cargo. It is ready to be occupied and we are elated to welcome cargoes under our care.

Contact us for more information!



PLG is ready to help our customers fulfil their delivery requests with our brand new lorries. It is always a pleasure to work with the MAN team and we would like to thank them for their constant support.

To keep up with our expanding fleet of vehicles, we are also on the lookout for drivers to be part of our PLG team!



Pictures taken at our PLG Building Level 6



### Streamline your food logistics processes with PLG

An end-to-end food logistics provider, PLG helps to streamline your food supply chain process by managing all the steps required, from freight to storage to transportation and even value-added services, to help you save time and costs!

STORAGE	TRANSPORT	FREIGHT
Amhient	<ul> <li>Cold trucks</li> </ul>	

- Air-conditioned
- Frozen
- Halal

- Temperature monitoring system
- Tracking

- Rail
- Air Multi-Modal

### PLG branches into new vertical

We work closely with our customers to enhance their logistical operations. From a customised central ordering system to automate the inventory restocking process, to the storage and delivery of food and other supplies, PLG provides a one-stop food logistic service.

Even during the Lunar New Year weekend, our drivers were working hard along with them to ensure that operations are running smoothly!



# Touching lives with COMPASSION

#### The Giving Power

SHARE THE STRENGTH is a new campaign initiated by the Compassion Fund. They aim to raise awareness and increase the circle of supporters to support more low-income families during this crisis.

The Compassion Fund is a crisis response fund, which helps families-in-need who are facing a recent death, an illness, or an accident of a family member, resulting in loss of income. Prompt assistance will help prevent them from spiralling into poverty or developing other chronic family problems and hence impacting a child's schooling.

A little help can go a long way. Let's help these families get back on their feet through this donation campaign!

The donator will have a record of all the donations made over the year for the tax deduction hence it is necessary to signup. Please note that all donations will be made directly to Compassion Funds Ltd.

### Join us and support the cause today!





Scan QR to donate any amount



### PLG participated in e2i's job recruitment fair

Since the beginning of the pandemic, PLG has actively participated in numerous recruitment fairs organised by WSG and e2i, retaining and hiring home-grown talent to help the rapid growth of our business.

We believe our home-grown talent has much to offer in strengthening and growing the future of our local logistics sector. We will continue to work closely with government agencies to identify these talents and provide them with opportunities to learn and grow their careers in the logistics industry.



## **REGIONAL MATTERS**

### PLG China has added NVOCC into their business scope

Congratulations to PLG China for successfully adding NVOCC into their business service scope. PLG China is now able to transport goods under their own House Bill of Lading, or equivalent documentation, without operating ocean transportation vessels.



国家企业信用信息公示系统网址: http://www.gaxt.gov.cn

市场主体应当于每年1月1日至6月30日通过 国家企业信用公示系统报送公示年度报告。

国家市场监督管理总局监制

# WE ARE HIRING

### Join Our Growing Team !

As PLG is expanding greatly, we are providing more opportunities to interested parties. We offer an attractive remuneration package with excellent career development to qualified candidates.

### Full-Time Positions Available:

- Class 3 & Class 4 Drivers
- Haulier Driver
- Warehouse Assistant
- Regional Business Development Manager
- Customer Service
- Dangerous Goods Manager
- Corporate Affair Executive
- IT Network Engineer
- Management Assistant
- Facility Executive
- Solution Executive
- Safety Officer -
- Procurement Manager
- Automation & Modernization Manager

Please drop us an email with your resume at eugene.chua@rks-process.com



### **REFER AND EARN PROGRAMME!**

We are looking to fill the above positions. Share the news and refer a suitable candidate to earn S\$30.00\* per referral !

Candidate to email their resume to eugene.chua@rks-process.com. Please take note that only shortlisted candidate will be contacted.

\*Candidate must work for at least 6 months and after confirmation prior to referral fee payment.



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Contact us at marketing@plg-logistics.com or email us to receive our monthly newsletter.